

Job Description

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| Job Title | Space Planner |
| Department | Retail Commercial |
| Reporting To | Commercial Manager |

Uniphar Background

Uniphar Group is a rapidly expanding diversified healthcare services business with a global footprint and a proud heritage in Ireland. Since Uniphar became a publicly listed company in 2019, the Group has grown organically and through a series of strategic acquisitions, which continue to strengthen Uniphar’s international reach. With a workforce of close to 3,000 spread across Ireland, United Kingdom, the Netherlands, the Nordics and the USA, Uniphar is a trusted global partner to pharma and medtech manufacturers, working to improve patient access to medicines and treatments around the world.

Uniphar provides outsourced and specialised services to its clients, leveraging the strong relationships with 200+ of the world’s best known pharmaco-medical manufacturers across multiple geographies, enabled by our cutting-edge digital technology and our expert teams. Uniphar is organised into three key divisions: Supply Chain & Retail, Commercial & Clinical (Med Tech / Pharma) and Product Access.

Culture at Uniphar

We pride ourselves in being truly entrepreneurial, innovative, collaborative, with a strong problem-solving ethos. We have built working relationships which span decades with many of the world’s largest pharma and medtech companies. We believe that this is because we know how to build a relationship of trust with our partners - we put our customers and their patients at the heart of what we do and treat them with integrity and respect. Everything Uniphar does is enabled by our people. As we continue to grow domestically and internationally, we become more diverse. This rich diversity fuels our business and enriches our culture.

Key Responsibilities / Outcomes

The Space Planners role in an integral part of the Commercial strategy for our retail business. The successful candidate will be responsible the Category Management function encompassing planogram and store layout building as well as managing the Category Merchandising team for symbol pharmacies. The Space Planner will work closely with the Buying & Operations teams to ensure best in class planograms are released & executed to drive incremental sales to the business.

Day to day responsibilities include:

- Driving the release of the category planograms based on our yearly schedule. Each planogram should be built based on an in depth analysis of the category performance alongside working closely with the buying team on preferred ranges & product positioning to drive sales.
- Provide strong category planogram reviews to our buying team on the space performance of their categories
- Building each planogram using our spaceman system, updating our supporting materials and communicating the planogram updates to our groups for execution.
- Post reviews of planogram performance

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- Macro reviews of store layouts across the estate – based on sales analysis, store visits & an understanding of the customer to create a best-in-class customer experience per store. Post implementation review of same to measure the impact of any changes.
- Supporting macro review implementation with fixture ordering & category merchandising support as required
- Maintaining store layouts based on changes throughout the year as agreed
- Managing the Category Merchandising team rosters & KPIs.
- Responsible for driving our Category Management service with independent stores & managing the budget for same.
- Working closely with the Retail Operations teams to support implementation of all Cat Man strategies

Key Skills & Experiences

- A minimum of 2 years' experience in a similar role within the retail sector
- Commercially focused and able to manage projects within a dynamic retail environment
- Highly numerate with strong Excel experience
- Experience on category management systems an advantage, in particular Spaceman
- Able to manage a team & work closely with wider teams
- Able to communicate professionally and support our symbol members
- Confident presentation & communication skills, ability to present results in a clear, concise manner

Additional Information

This role is based in Dublin and there is the opportunity for flexibility in terms of hybrid working. In return for your flexibility, you will be joining an environment that understands how inter-twined work and life have become - and both the benefits and challenges that brings - and therefore offers a flexible, progressive way of supporting it.